

Early Education Workshops & Collaborations

At Your Center Professional Development

For Directors & Educators



thedirectorsclub.net



Hello

Early Education Leaders

Professional development shouldn't overwhelm your team—it should energize them and solve real problems.

We bring two certified early education center owners and coaches directly to your center with customized workshops designed around your specific challenges. With backgrounds in center ownership and Director II certification, we make training practical and immediately applicable.

What sets us apart: We spend part of our time teaching and most of our time collaborating. We engage with participants to discuss real-world implementation, brainstorm through implementation challenges, and develop concrete action plans you can put into practice right away.

We offer three distinct service models:

1. **Individual Center Training** - Customized workshops delivered at your location for your teaching staff.
2. **Leadership Development** - Specialized sessions for directors, assistant directors, and center owners.
3. **Multi-Center Collaborative Sessions** - Cross-center professional development that creates enhanced peer learning opportunities.

We bring leadership development and multi-center training directly to you—invite other centers to join for enhanced collaborative learning and sharing in the expense!

We travel throughout New England to bring professional development directly to your center—simply reach out and we can set up a time to discuss your needs and provide a customized quote.

Ready to invest in your team's growth?

customerservice@thedirectorsclub.net
(508) 695-7227



Custom Professional Development That Comes to You

Bringing expert training directly to your team,
your space, your schedule.

Running a quality early childhood program means investing in your people—but finding time for meaningful professional development shouldn't feel impossible. That's where we come in.

Instead of sending your team to generic conferences or cramming everyone into online modules, we bring customized, hands-on training directly to your center. Whether you're looking to strengthen your teaching team, develop your leadership skills, or collaborate with other local centers, we design each workshop around what your people actually need.



Here's How It Works

Step 1: Choose your training format from our three service models.

Step 2: Contact us to check availability and schedule a planning session.

Step 3: We'll meet via Zoom to understand your specific goals and challenges.

Step 4: Receive your customized quote and detailed contract.

Step 5: Execute your contract and send your deposit to secure the date.

Step 6: We arrive ready to deliver an engaging few hours or day of learning and collaboration!

Training Topics by Audience

For Educators & Teaching Teams

Classroom Excellence

- Classroom Management Strategies
- Classroom Reflection & Assessment
- Curriculum Planning & Implementation

Professional Growth

- Team Building & Collaboration
- Communication Skills
- AI Tools

Student Support

- Behavior Brainstorm
- How To Do and Utilize Student Observations For Better Outcomes



For Directors & Leadership Teams

Operations & Systems

- The Ultimate Staff Meeting Framework
- Time Management & Productivity
- Administrative Systems & Processes
- Financial Management & Budgeting

People Leadership

- Human Resources Essentials
- Management & Supervision Skills
- Staff Development & Coaching
- Conflict Resolution



For Directors & Leadership Teams (cont.)

Strategic Leadership

- Center Culture & Vision
- Collaboration & Partnership Building
- Quality Improvement Initiatives
- Regulatory Compliance & Licensing

Multi-Center Collaboration Sessions

All topics from both categories above, enhanced with:

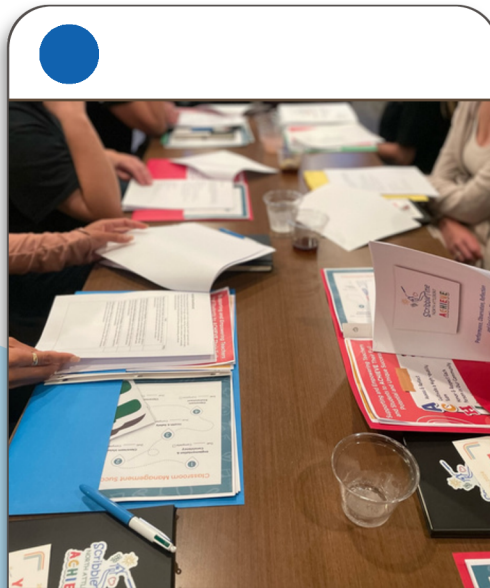
- Cross-center peer learning
- Collaborative problem-solving sessions
- Best practice sharing
- Network building opportunities
- Breakout sessions specifically for directors / leaders and the educators

Possibilities Are Endless

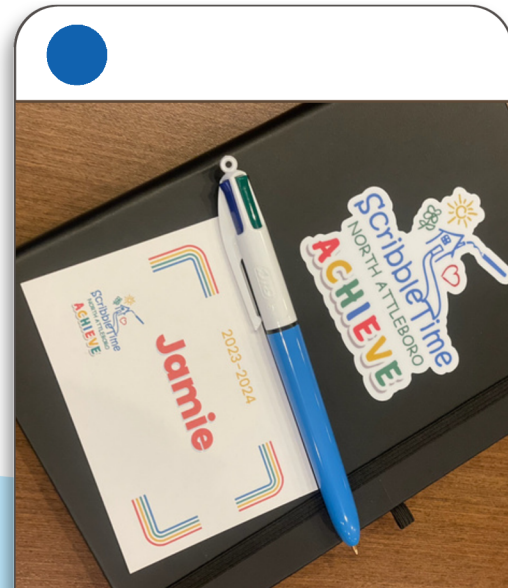
The next few pages will share with you a few different professional development sessions we have developed for other directors. We can customize any training and create the experience your educators need now.



♥ directors



♥ educators



♥ collaboration



Example Center Professional Development

2 Hours: Educators and Directors

Goal of the Day

To equip early childhood educators with evidence-based classroom management techniques that create positive learning environments and reduce challenging behaviors through proactive strategies and consistent implementation.

Learning Outcomes

- 1. Preventive Management Framework** Participants will identify and implement at least three proactive classroom management strategies including environmental design, routine establishment, and clear expectations that prevent behavioral challenges before they occur.
- 2. Behavior Guidance Techniques** Participants will demonstrate effective response strategies for common classroom challenges and develop a personalized toolkit of positive guidance techniques appropriate for their specific age group and classroom context.
- 3. Implementation Action Plan** Participants will create a specific 7-day implementation plan identifying which strategies they will introduce first in their classroom and establish one measurable goal for improving their classroom management within the next two weeks.

Schedule of The 2-Hour Session

9:00 AM - 9:15 AM Welcome & Introductions

9:15 AM - 10:00 AM Core Classroom Management Framework Preventive strategies, environmental setup, and behavior guidance techniques

10:00 AM - 10:15 AM Bathroom Break

10:15 AM - 10:45 AM Hands-On Practice & Scenario Problem-Solving Small group work with real classroom situations

10:45 AM - 11:00 AM Action Planning & Takeaways Individual commitment to implementation



Example Center Professional Development

6 Hours: Educators and Directors

Goal of the Day

To enhance early childhood educators' ability to conduct meaningful student observations, write professional documentation, and leverage AI tools to develop targeted developmental goals that support each child's individual growth and learning.

Learning Outcomes

- 1. Observation & Documentation** Mastery Participants will conduct objective observations, write professional reports using developmental language, and establish systematic observation schedules.
- 2. AI Integration for Early Childhood Education** Participants will use AI tools for lesson planning, parent communication, documentation, and goal development to enhance their teaching effectiveness and efficiency.
- 3. Implementation & Tracking Systems** Participants will create SMART goals for students and establish a 30-day cycle integrating observations with AI-assisted planning and assessment.

Schedule of The 4-Hour Session

9:00 AM - 9:15 AM Welcome & Workshop Overview

9:15 AM - 10:30 AM Effective Student Observation Strategies Observation techniques, documentation methods, and objective vs. subjective recording

10:30 AM - 10:45 AM Break

10:45 AM - 11:30 AM Hands-On Observation Practice Practice sessions using video examples and live observation techniques

11:30 AM - 12:30 PM Lunch and Collaboration Small Group

12:30 PM - 1:15 PM AI Tools for Early Childhood Educators Lesson planning, parent communication, documentation, assessment, and curriculum development

1:15 PM - 1:30 PM Bathroom Break

1:30 PM - 2:15 PM Hands-On AI Practice Using AI for observations, goal setting, activity planning, and family communication

2:15 PM - 2:45 PM Goal Setting & Implementation Planning SMART goals development and tracking systems using traditional and AI methods

2:45 PM - 3:00 PM Action Planning & Resource Sharing 30-day implementation strategy and ongoing support tools



Example Director Collaboration

4 Hours: Directors

Audience: Directors from 2 or more child care centers

Goal of the Day

To provide early childhood center directors with essential financial management strategies and effective staff meeting frameworks while building collaborative peer networks that support ongoing professional growth.

Learning Outcomes

- 1. Financial & Staff Leadership Skills** Participants will implement one new financial management strategy and redesign their staff meeting structure using the Ultimate Staff Meeting framework, with concrete plans for immediate application.
- 2. Collaborative Problem-Solving** Participants will engage in peer-to-peer problem solving, exchange practical solutions with fellow directors, and establish at least two new professional connections for ongoing support.
- 3. Action-Oriented Leadership Plan** Participants will leave with a focused 30-day action plan addressing their most pressing leadership challenge and renewed confidence in their ability to lead effectively.

Schedule of The 4-Hour Session

8:30 AM – 8:45 AM Arrival & Light Breakfast

8:45 AM – 9:00 AM Opening Kickoff

9:00 AM – 9:30 AM Workshop 1: Financial Stability Tips Led by Isa Price

9:30 AM – 10:15 AM Collaborative Discussion Group #1

10:15 AM – 10:30 AM Break

10:30 AM – 11:00 AM Workshop 2: The Ultimate Staff Meeting Led by Noelle D'Intino

11:00 AM – 11:45 AM Collaborative Discussion Group #2

11:45 AM – 12:15 PM Final Collaborative Session & Action Planning

12:15 PM – 12:30 PM Key Takeaways & Closing



Example Center Collaboration

4 Hours: Educators and Directors

Audience: Educators and Directors from 3 or more centers

Goal of the Day

To equip early childhood educators with practical strategies for distinguishing between sensory and behavioral challenges in the classroom while building collaborative networks that support ongoing professional growth and problem-solving.

Learning Outcomes

- 1. Sensory-Behavior Distinction** Participants will be able to identify the difference between sensory processing needs and behavioral issues in children, and implement at least three specific classroom management strategies that address sensory regulation.
- 2. Reflective Practice Implementation** Participants will complete a structured classroom reflection process and develop one actionable plan to address a current classroom challenge using insights gained from peer collaboration.
- 3. Professional Network Building** Participants will establish connections with educators from other centers, exchange contact information with at least two new colleagues, and commit to one specific follow-up action that supports continued collaboration beyond the event.

Schedule of The 4 Hour Session

1:00 PM – 2:15 PM Workshop: Sensory vs. Behavior – We brought in an Occupational Therapist to present

2:15 PM – 2:30 PM Bathroom Break

2:30 PM – 3:20 PM Collaboration Session #1

- Director Collaboration (private space with discussions)
- Teacher Collaboration (mixed groups, facilitated by Noelle & Isa)

3:30 PM – 3:40 PM Transition & Bathroom Break

3:40 PM – 4:15 PM Workshop: The Power of Reflection in the Classroom Led by Noelle & Isa

4:15 PM – 4:45 PM Collaboration Session #2: From Reflection to Action

4:45 PM – 5:00 PM Closing Circle: Takeaways & Commitments

Professional Development Pricing

Affordable, Expert-Led Training Designed for Your Team

What You Get With Every Session:

- Two certified early education coaches and experts
- Extensive backgrounds in early education and center ownership
- Early education degrees and Director II certification (Massachusetts)
- Planning Session with you and any other directors you are collaborating with
- Fully customized content based on your specific needs
- All training materials and take-home resources

Single Center Training Professional development at your location

- 2-Hour Session: \$375
- 4-Hour Session: \$750
- 6-Hour Session: \$900

Multi-Center Collaboration Partner with other centers for enhanced peer learning

- 2-Hour Session: \$475
- 4-Hour Session: \$950
- 6-Hour Session: \$1,200

Service Area

We travel throughout New England to bring training directly to your team. Contact us for pricing to travel within the United States.

Full-Service Event Planning Available

Want a complete professional development experience? We can coordinate:

- Venue selection and booking
- Catering and refreshments
- Training materials and supplies
- Event logistics and setup
- Printed materials, resources, and tools (you choose what you need)
-

Email us at customerservice@thedirectorsclub.net to get started!





FAQ's

Q: How far do you travel for workshops? A: We provide services throughout New England. Travel costs may apply for locations over 1 hour from our base. Ask about travel costs within the United States.

Q: What's the minimum and maximum group size? A: We work with groups from 5 to 100's participants. Larger groups may require additional facilitators and adjusted pricing.

Q: How much customization is included in the base price? A: All workshops include a planning session to customize content for your specific needs, audience, and goals at no additional charge.

Q: What's included in the workshop fee? A: Two certified facilitators, customized content, basic handouts if applicable for you to print, and follow-up resources, if applicable. Printed materials, venue coordination, and catering are available as add-ons.

Q: How far in advance do I need to book? A: We recommend booking in advance, though we can sometimes accommodate shorter notice based on availability.

Q: What's your cancellation policy? A: Workshops can be rescheduled up to 4 weeks before the event. Cancellations within 4 weeks forfeit the deposit.

Q: Do you provide certificates of completion? A: Yes, we provide professional development certificates with hours completed for licensing and continuing education requirements for you to print.

Q: What if we need to split payment? A: We accept a 50% deposit to secure your date with the balance due on the day of training. We accept credit card, PayPal, and Checks.

Q: What technology do you need from us? A: We bring our own materials but may need access to basic AV equipment depending on the event you plan, which we'll discuss during planning.

Noelle D'Intino

EARLY EDUCATION EXPERT
MASTERMIND LEADER
CENTER OPERATIONS CLASSROOM CONFIDENCE



Empowering Child Care Center Directors and Educators for Success With Done-For-You or Make-It-Your Own Systems. Small Steps to Effective Center Operations and Teaching Strategies, Paired with Dedicated Implementation Mentors for You and Your Team.

Noelle D'Intino, an industry expert and visionary leader in the field of early childhood education. With over 18 years of experience as the owner of a high-quality child care center, Noelle understands the intricacies of running a successful center and the importance of empowering educators. After a successful career in corporate and investment banking, a life-altering layoff led Noelle on a transformative journey, co-founding ScribbleTime A Center For Early Learning with her sister Sarah.

For the past 14 years, Noelle has been privileged to consult with child care centers nationwide, sharing the proven tools and resources from ScribbleTime to empower and enhance their centers through on-line membership, digital courses, and masterminds. Noelle's vision of supporting teachers is now being realized through the Teacher's Lounge where she supports child care educators through courses and a walkie-talkie app to mentor them directly.



Discussion Topics

- 12 Steps To Successfully On-Board New Employees
- Create A Professional Development Plan For Your Child Care Center
- Mastering Classroom Management with Task-Based Roles
- Making Policies and Procedures Stick, Consistently
- The Ultimate Staff Meeting

Experience

B.S. Speech and Language Pathology
11 Yr Chief of Staff Corporate & Investment Banking
Early Education Course work
Director II Certified, Massachusetts
20 Year 134-Center Owner
14 Years Consultant, Money - Admin - People

Connection

scribbletime.net
thedirectorsclub.net
theeecteacherslounge.com



Contact

misnoelle@scribbletime.net
Phone: (401) 651-9248
LinkedIn.com/Noelle-D'Intino



Collaborate • Educate • Empower

Isa Price

EARLY EDUCATION EXPERT
MASTERMIND LEADER
CENTER OPERATIONS CLASSROOM CONFIDENCE



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isa@thedirectorsclub.net
Phone: (508) 695-7227
LinkedIn.com/Isa-Price



Collaborate • Educate • Empower